

AUTHUM INVESTMENT & INFRASTRUCTURE LTD.

CIN: L51109MH1982PLC319008

July 14, 2025

To,

Department of Corporate Relationship BSE Ltd.

Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. Scrip Code: 539177

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 NSE Symbol – AIIL

Dear Sir/Madam,

Subject: Business Update and Corporate Presentation

Please find attached the Business Update and Corporate Presentation for Authum Investment & Infrastructure Limited.

Kindly take the same on your record.

Thanking you,

For Authum Investment & Infrastructure Limited

Amit Dangi Whole Time Director DIN: 06527044

Encl: As above





MAKING THE BIG LEAP

Corporate Presentation

July 2025

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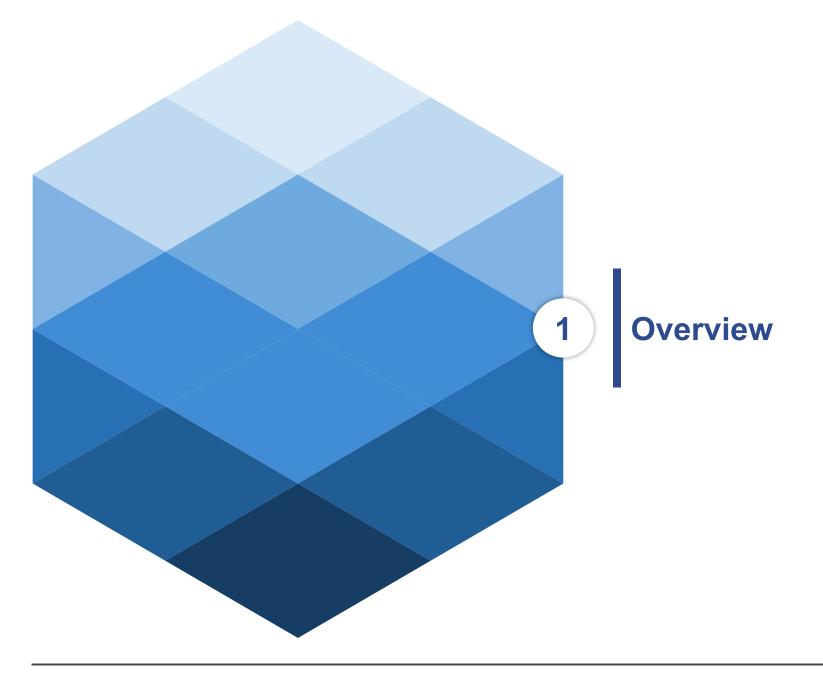
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Authum's Key Milestones - Journey so far

Transforming from Pure-play Investment platform to Diversified Credit Business



- Incorporated in 1982
- Acquired by Alpana Sanjay Dangi in FY2020
- Authum is a registered NBFC
- Promoter shareholding: 74.95%

(as on 30sth Jun'25)



- Engaged in long term equity investment across listed, unlisted and strategic investments
- Diversifying to a fully integrated Credit Platform
- Market Cap. of ~Rs. 44,500 Cr (as on 30th Jun'25) and external rating of A- (Stable) by CRISIL

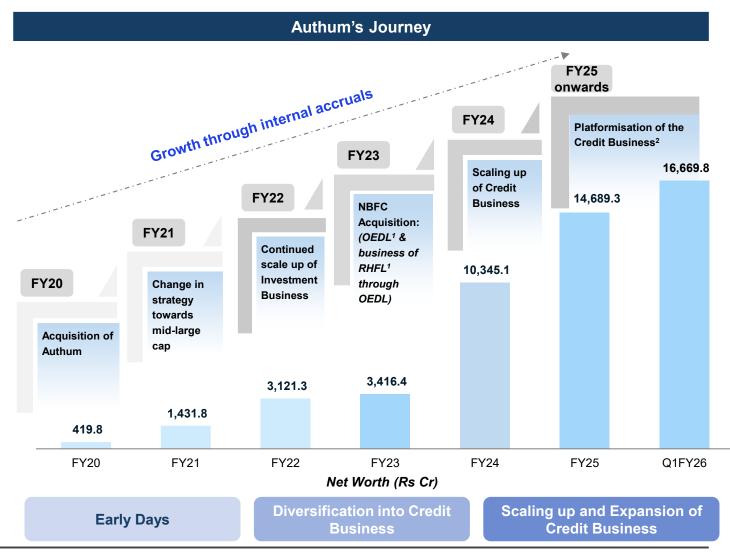


- · Headquarters: Mumbai
- No. of Branches: 25
- No. of People: 425+

(as on 30th Jun'25)



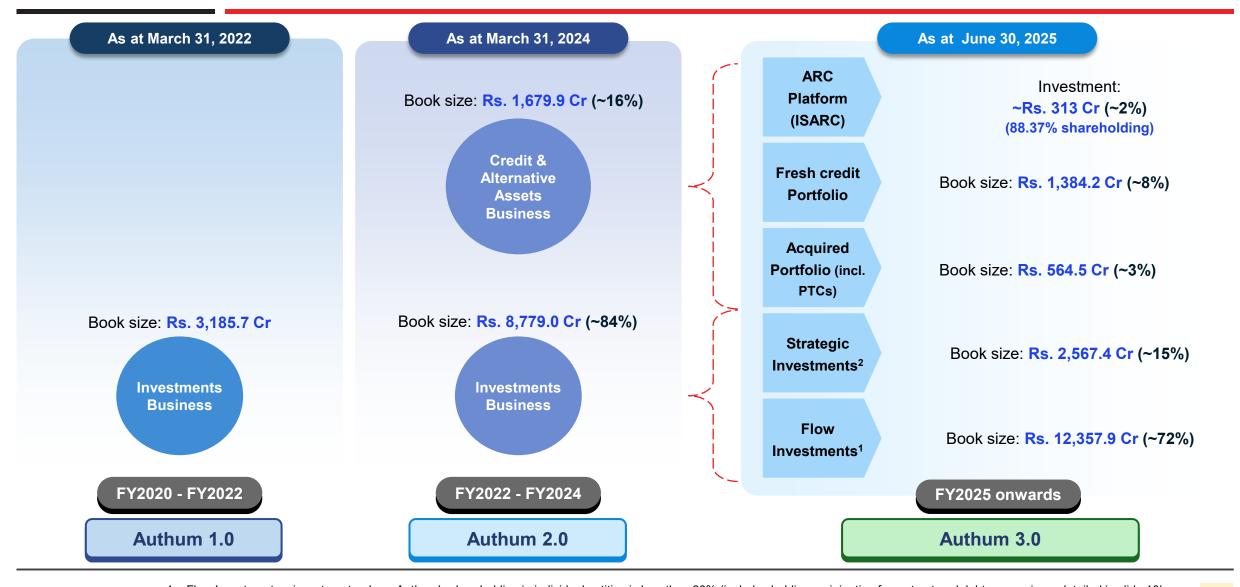
- Promoters with track record of Value Creation
- · Professional team with domain expertise





- 1: OEDL Open Elite Developers Limited (formerly Reliance Commercial Finance Limited); RHFL: Reliance Home Finance Limited
- 2: Platformisation refers to the Company's strategy of building an integrated credit platform, as detailed in Slide 17 of this presentation

Diversification of Revenue Streams

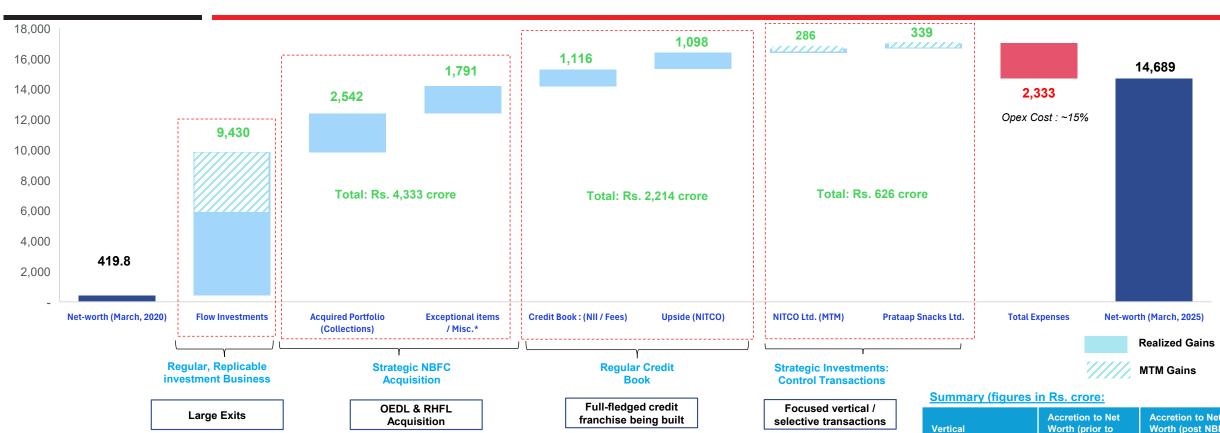




^{1 –} Flow Investments – investments where Authum's shareholding in individual entities is less than 20% (includes holdings originating from structured debt conversion – detailed in slide 10) 2 - Strategic investments – control positions / more than 20% shareholding in individual entities. Brief investment details are outlined on slide 13

Accretion to Net-Worth over 5 years (FY 2020-21 to FY 2024-25)

all figures in Rs. crore



Holding	Realized Profit (Rs. Cr)		
JSW Energy	1,800+		
JSW Steel	750+		
Patanjali	500+		
Macrotech	275+		

Continued value creation through collections from the delinquent portfolio

Strategic acquisition – fully enabled credit platform for subsequent growth Driven by fresh credit disbursements > Rs. 3,000 Cr post the NBFC acquisitions (~2 years track record)

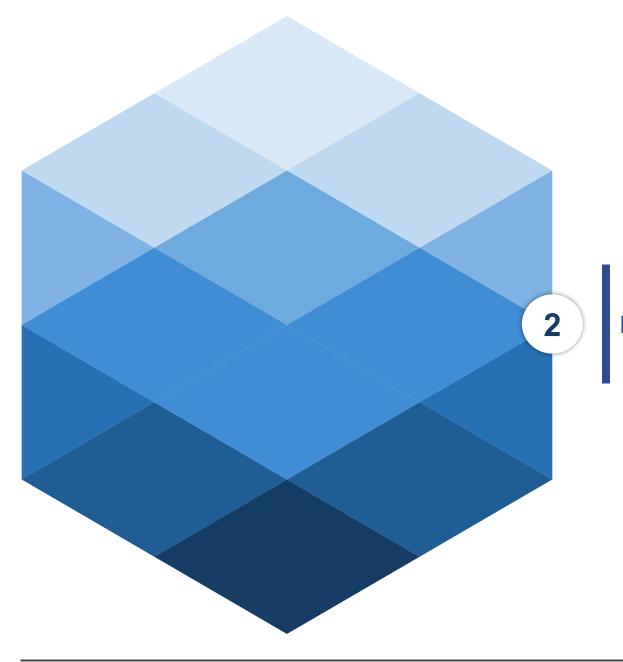
Strategic blueprint: Multiple diverse platforms activated / scale up in progress Control position with strong underlying business thesis

Expectation of outsized value creation / exit in a medium – long tern horizon

Odiffication (figures in its croft)				
Accretion to Net Worth (prior to NBFC acquisition)	Accretion to Net Worth (post NBFC acquisition)			
3,004	7,052 (52%)			
-	4,333 (32%)			
22	2,192 (16%)			
	Accretion to Net Worth (prior to NBFC acquisition) 3,004			

^{*} Capital Reserve / accretion to Net Worth arising primarily from the NBFC Acquisition

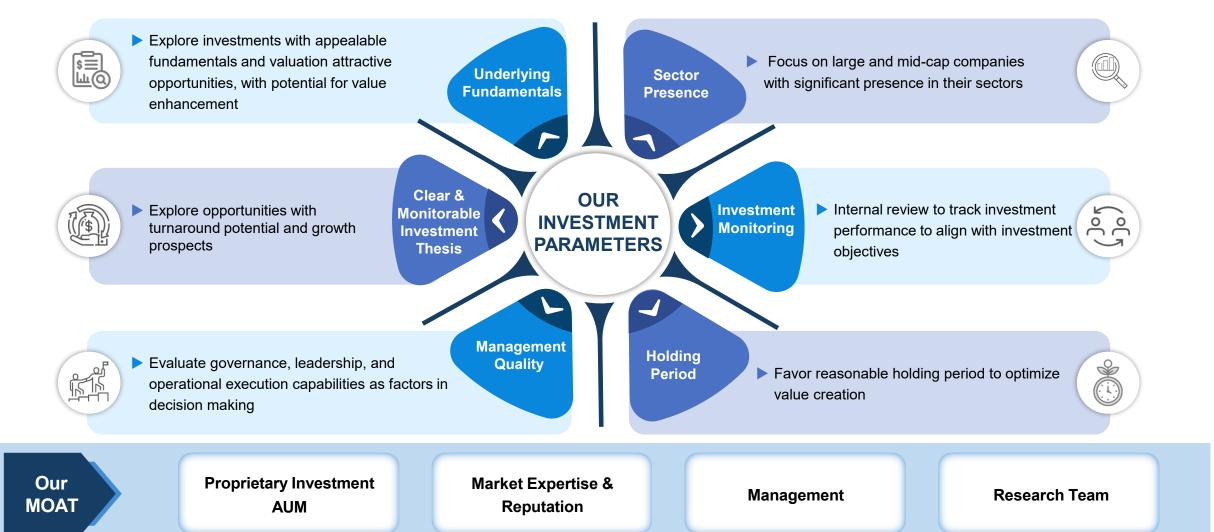




Key Highlights: Investments Business



Long term Value Creation Framework





Portfolio Overview





Listed Equities (Regular Investments)

- ✓ ~52% of the total investment portfolio (at market value)
- ✓ Investment in high quality mid and large cap stocks, with strong underlying fundamentals and growth potential / thematic tailwinds
- ✓ Global conglomerate engaged in water rehabilitation, transportation, oil & gas and niche technologies
- ✓ Integrated metal-producer focusing on long steel products and ferroalloys
- ✓ Company with integrated operations in iron ore mining and steel production

Listed Equities (from structured credit)

- √ ~24% of the investment portfolio
- ✓ Equity positions (<20% shareholding) in fundamentally sound entities; originating from structured credit solutioning.

- ✓ Infrastructure company operating across multiple core infrastructure segments and defense
- ✓ Power producer with owned power assets with significant generation capacity
- ✓ Pharma company specializing in complex biologics, biosimilars, and vaccines

Unlisted Equities / Other Investments

- √ ~7% of the investment portfolio
- ✓ Other investments: Mutual funds, Debt instruments / AIFs etc.
- ✓ Unlisted Equities: Highly differentiated and focused companies with strategic moat.
- ✓ Largest stock exchange in India
- √ Manufacturer of new age (electromobility) commercial vehicles
- ✓ Minority Stake in Specialized Water EPC Company
- ✓ Manufacturer of military grade tools and small arms
- ✓ Differentiated reward points management platform

Strategic Investments

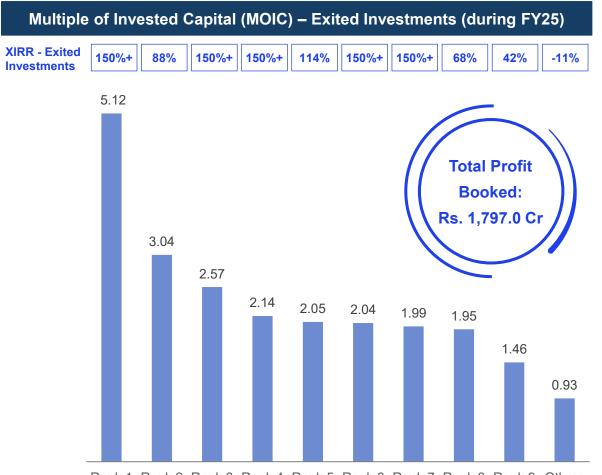
- √ ~17% of the investment portfolio
- ✓ Listed entities
- ✓ Detailed in Slide 13 of this presentation

Flow Investments

Strategic Investments



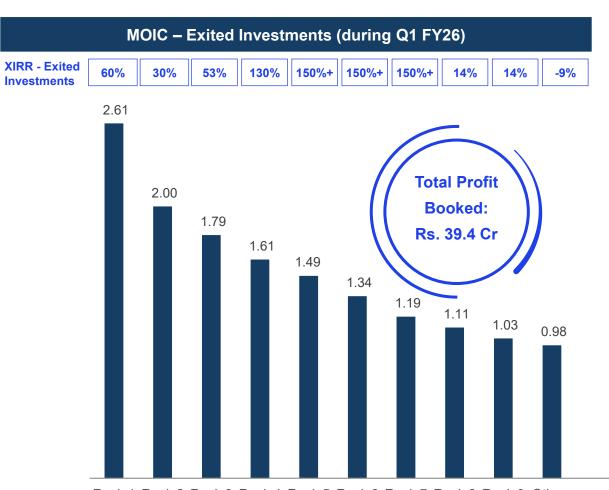
Portfolio Performance (1 / 2)





Note 1: Top 9 exits by MOIC are ranked 1 to 9. Others are clubbed

Note 2: Investment exits during FY25



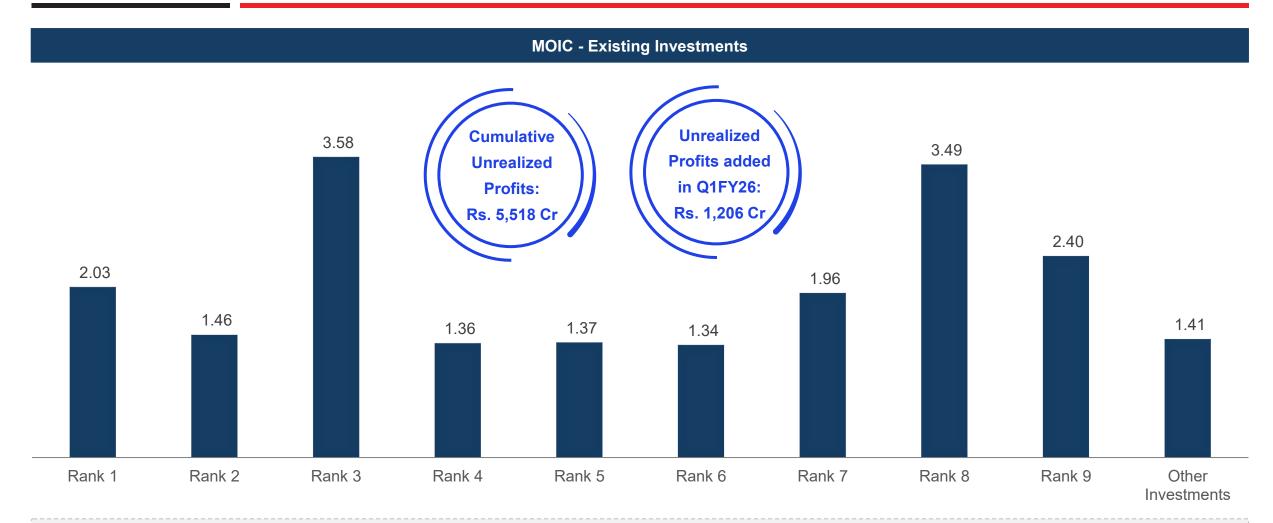
Rank 1 Rank 2 Rank 3 Rank 4 Rank 5 Rank 6 Rank 7 Rank 8 Rank 9 Others

Note 1: Top 9 exits by MOIC are ranked 1 to 9. Others are clubbed

Note 2: Investment exits during Q1FY26



Portfolio Performance (2 / 2)



Note 1: MOIC on notional basis, assuming portfolio is divested on June 30, 2025

Note 2: Top 9 investments (as % of portfolio) are ranked 1 to 9; corresponding MOICs shown alongside. All other investments are clubbed under Other Investments



Investment Business: Strategic Investments (Overview)

Control / ability to exert influence basis significant shareholding





Prataap Snacks: Acquisition

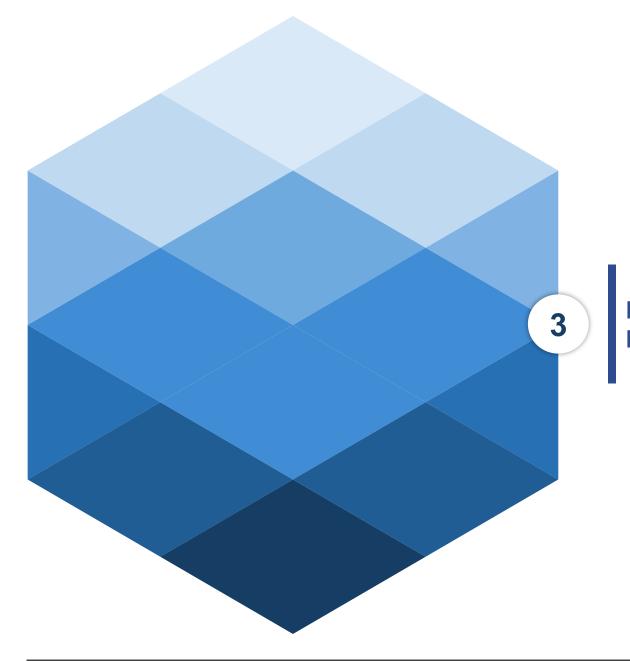
- ✓ Authum had entered into a share purchase agreement for acquisition of ~42.3% stake in Prataap Snacks on September 26, 2024, from Peak XV Partners Growth Investment Holdings I, Sequoia Capital GFIV Mauritius Investments and Peak XV Partners Growth Investments II for a cash consideration of ~ Rs. 764.5 Cr
- ✓ Acquisition price of Rs. 746 per share for the above transaction
- ✓ Authum holds a total shareholding of 42.33% in Prataap Snacks Ltd.
 (as of June 30, 2025)
- ✓ Prataap Snacks is a distributor of snack foods across savories and sweet snacks.

NITCO Ltd.: Conversion of Debt into Equity

- ✓ Authum acquired ~97% of the consortium debt in NITCO (Listed Co.) from an ARC, in April 2024 for a consideration of Rs. 225.1 Cr
- ✓ Under a restructuring scheme, Authum entered into binding agreements to convert part of the unsustainable debt component of approx. Rs. 1,040 Cr into equity at Rs. 93 / share, in October 2024
- ✓ As part of the restructuring scheme, Authum's entire invested
 amount has been fully repaid, and Authum currently holds ~44.6%
 share capital of NITCO on a fully diluted share capital basis
- ✓ NITCO Ltd. is engaged in the business of manufacturing, processing and trading of marbles and ceramic and other types of floorings and wall tiles.

Focus on improvement in business performance / operational metrics to generate outsized returns





Key Highlights: Credit and Alternative Assets Business

Credit and Alternative Assets Business

The NBFC Acquisition & Integration

Acquisition Outcome: Key capabilities



Presence: Geographic presence with **25 branches**, wide reach through agency network, and a centralized call center



Expansive Product Suite: Product suite across secured (asset and property backed products) as well as unsecured products, with prior experience and market knowledge



System capabilities: Systems include LOS and LMS, Presence of **E-collect** mobile Application, About **25 branch** operations, and an in bound call center



Agency network: Access to a **full-fledged agency network** of field agencies for field collections

Internal Integration:

Augmented capabilities & skillsets across people, processes, internal financial controls & governance functions

Integration with eco-system:

Enhanced engagement with all stakeholders linked to the acquired portfolio

Strategic imperative for the NBFC acquisitions



Growth Potential: Entry into **Credit Business** Provides for **runway** for Growth in Credit and Adjacencies



Diversification and Income Stability: Re-pivot from Equity Led

Business to a Wide-Ranging Credit Business with relatively stable

and predictable cash flows



Distribution and Scale: Pan-India distribution network with ~25 **Branches** and **425+ Member Team** with collections capability



Customer Segment: Portfolio acquired cuts through **entire spectrum** of product suite

Strategic Focus:

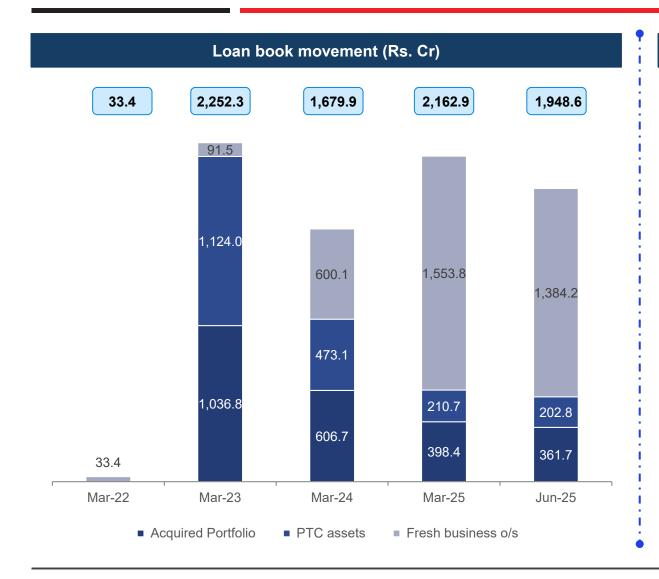
Harvesting recoveries from acquired portfolio in first 12 months; subsequent focus on fresh business growth

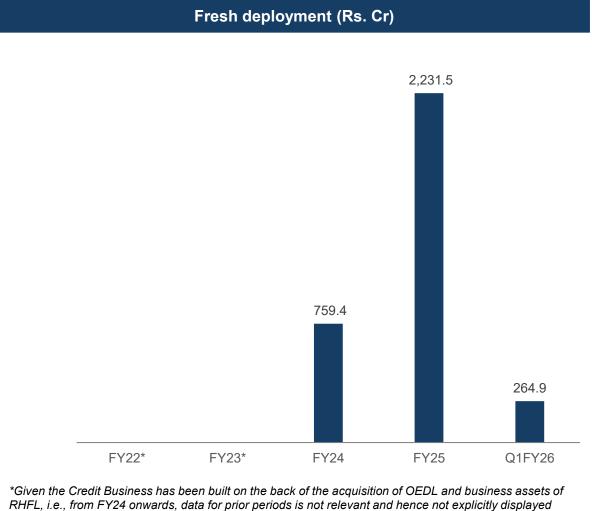
"Double Down" on Growth:

Focused business strategy to grow and scale up to build a professionally led credit business



Credit Business Overview







Roadmap: Integrated Credit and Alternative Assets Business

NBFC

- Collections from the existing debt book
- Redeployment focus on higher Yield products / segments
- 3 Minimal leverage

Fully enabled and active platform; fresh credit disbursements in excess of Rs. 2,250 Cr in FY25

Existing Business

ARC



- 1 Debt Buy Out Platform
- Across Retail & Corporate
 Capabilities
- Diverse recovery strategies for high returns

Fully functional platform; free cash ~Rs. 327 Cr available for deployment (expected in next 6 to 9 months)

AMC



- 1 Launch Alternative Asset Fund
- 2 Skin in the Game
- Focus on Real Estate &
 Turnaround Assets

Asset Management Company has been set up

Servicing & Advisory



- Third Party Retail Loans
 Servicing Platform
- Leverage on existing capability & new technology
- Diversify to Corporates / advisory subsequently

Activated in Q4FY25; Assets Under Management (AUM) of ~Rs. 1,600 Cr for servicing third party retail loans

Being scaled up

Identified Adjacency to Build

Being scaled up



India SME ARC (ISARC): Acquisition of a fully enabled ARC



- ✓ Pursuant to requisite regulatory approval from the Reserve Bank of India, **Authum had** completed the acquisition of 88.37% shareholding in ISARC on June 17, 2025. ISARC is now a subsidiary of Authum (Authum is the sole sponsor)
- ✓ Authum had invested a total amount of ~Rs. 313 crore, which includes ~Rs. 193 crore against primary issuance of fresh shares.
- ✓ ISARC is now a fully enabled platform with experienced team, minimal legacy book, and well capitalized post equity infusion by Authum

Shareholding Structure (Jun'25)		
Authum	88.37%	
Bank of Baroda	6.09%	
UCO Bank	1.74%	
Indian Bank	1.74%	
Canara Bank	1.74%	
Others	~0.3%	



As on June 30, 2025, ISARC's key financial indicators:

- ✓ Net worth: Rs. 342 crore (well above the regulatory threshold)
- ✓ Free cash reserves of ~Rs. 327 crore available for deployment in debt buyout
- ✓ Minimal legacy issues: Carrying value of legacy book ~Rs. 2 crore

Business Overview

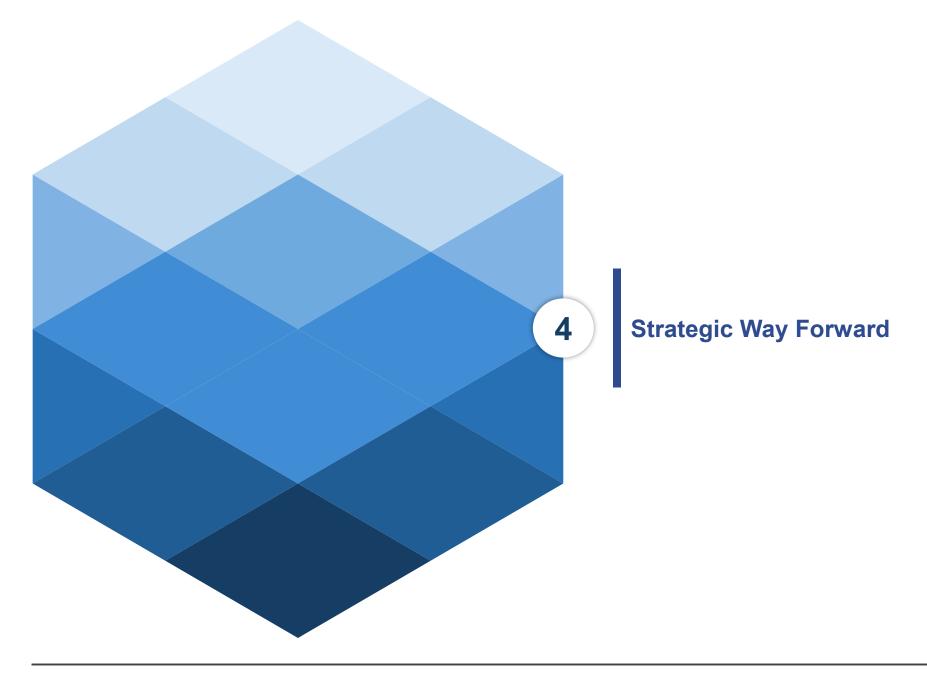
- ✓ Given a fully enabled platform, fresh business already activated within 2 weeks of acquisition
- ✓ First loan buyout transaction completed in June 2025 with investment of ~Rs. 8 crore.

 Robust investment pipeline being worked on for further closures.
- ✓ Free cash expected to be deployed in fresh acquisitions over next 2 3 quarters

Well capitalized platform poised for scale up and growth

Long-term business strategy / focus areas being crystallized







Strategic Way Forward

Diversify revenue streams

Revenue primarily from investments prior to initiation of credit business.

Revenue mix diversified basis foray in the Credit Business

Allocate Capital with a favourable risk-reward

Capital Allocation to continue to improve towards a judicious mix between Investments (Flow Business) and Strategic Investments / Credit Business

Platformize & Professionalize for scale

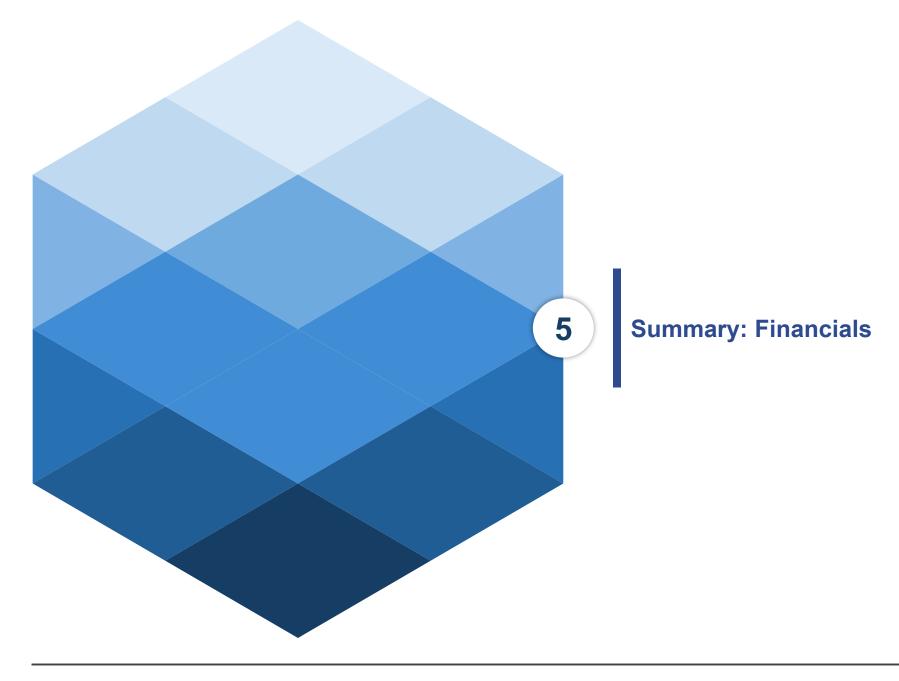
Create and grow multiple
platforms, which are synergistical
yet independent to create a longterm growth roadmap

Build Management team with alignment to long term value creation

Poised for value creation

Self sustaining platforms to create multiple growth engines and increase overall franchise value.







Balance Sheet Highlights (as at June 30, 2025)

Assets (Rs. Cr)	Mar-22	Mar-23	Mar -24	Mar-25	Jun-25
A. Investments	3,185.7	3,543.5	8,779.0	12,641.3	15,237.8
Flow Investments	3,185.7	3,543.5	8,779.0	10,213.2	12,357.9
 Strategic Investments 	-	-	-	2,428.1	2,567.4
Investment in subsidiaries (ISARC)	-	-	-	-	312.5
B. Loans / credit substitute	33.4	2,252.3	1,679.9	2,162.9	1,948.6
Acquired Portfolio	_	1,036.8	606.7	398.4	361.7
PTC assets	_	1,124.0	473.1	210.7	202.8
Fresh business o/s	33.4	91.5	600.1	1,553.8	1,384.2
C. Other assets	800.0	1,103.9	1,162.3	1,283.2	2,109.6
Cash & cash equivalents	542.2	630.7	455.2	471.5	1,246.6
 Property Investments & Fixed Assets 	142.3	316.9	357.0	420.5	464.5
– Receivables & misc.	115.5	156.3	350.1	391.2	398.5
Grand Total (A+B+C)	4,019.1	6,899.7	11,621.2	16,087.4	19,296.1

Notes:

- 1. Investments include stocks held for sale, other tradable securities and Mutual funds.
- 2. Acquired Portfolio means the credit business portfolio of OEDL and RHFL acquired by Authum
- 3. Fixed assets include Property, Plant & Equipment (PPE), Investment property.
- 4. Receivables include balance with Govt authorities (GST / Income Tax), and other assets including interest accruals on investments, Receivables against securitisation, security deposit etc.



Balance Sheet Highlights (as at June 30, 2025)

Liabilities (Rs. Cr)	Mar-22	Mar-23	Mar-24	Mar-25	Jun-25
A. Net-worth	3,121.3	3,416.4	10,345.1	14,689.3	16,669.8
B. Borrowings & Payables	897.8	3,483.3	1,276.1	1,398.1	2,586.4
– PTC borrowings	_	1,273.2	491.2	360.0	335.9
Dissenting creditors	_	736.4	177.8	177.8	177.8
– Third-party credit line	669.3	765.5	351.8	486.3	1,393.1
– Redeemable pref. shares	202.0	202.1	107.6	30.1	30.3
– Other payables	26.5	506.1	147.7	343.9	649.3
 Non-controlling Interest 	-	-	-	-	39.8
Grand Total (A+B)	4,019.1	6,899.7	11,621.2	16,087.4	19,296.1

Notes:

- 1. Dissenting creditors (~ 13% of total creditors) includes lenders of OEDL who did not assent to the Resolution Plan; consideration as per plan has been set aside for these.
- 2. Third Party credit continues to be less than 0.1x of Net-worth
- 3. Minimal Net Leverage: considering cash & cash balance



P&L Statement Highlights (as at June 30, 2025)

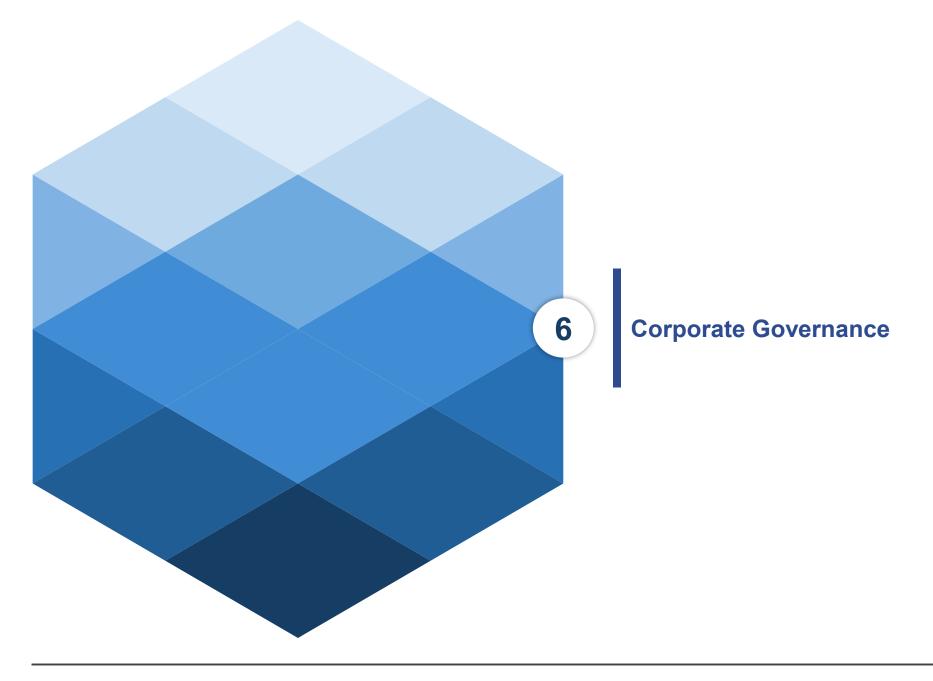
Revenues Mix Details (Rs. Cr)	FY2022	FY2023	FY2024	FY2025	Q1FY2026
Investment Income	899.5	371.5	1,803.4	2,663.4	473.6
Interest Income	7.9	106.8	512.5	396.0	148.8
Change in provision / bad debts recovery/ Redemption upside	_	-24.4	2,050.8	1,145.2	544.1
Other Income					
- Fees & Commission	0.0	4.4	26.0	75.1	27.1
- Miscellaneous Income	-0.2			42.4	12.8
Exceptional Income	_	4,285.9	57.6	_	_
Total	907.2	4,744.3	4,450.3	4,322.1	1,206.4
Expenses split	FY2022	FY2023	FY2024	FY2025	Q1FY2026
Finance Costs	29.7	280.8	65.2	52.0	21.3
Employee Benefit Expenses	0.8	14.5	42.3	47.7	11.2
Other Expenses					
- Rent, Taxes, and Energy Costs				12.7	1.2
- Rent, Taxes, and Energy Costs - IT Expenses				12.7 21.5	1.2 4.1
	50.8	97.6	117.3		
- IT Expenses	50.8	97.6	117.3	21.5	4.1



Assets Breakdown (as at June 30, 2025)

Particulars	Amount	Remarks
Investments	Rs. 15,237.8 Cr	✓ Flow Investments: ~Rs. 12,357.9 Cr ✓ Strategic Investments: ~Rs. 2,567.4 Cr ✓ Investment in ISARC ~Rs. 312.5 Cr
Loans & credit substitutes: standard	Rs. 1,930.4 Cr	✓ Primarily comprising fresh credit deployed including credit substitutes
Loans & credit substitutes: - NPA	Gross NPA - Rs. 206.4 Cr Net NPA - 18.2 Cr	 ✓ 100% provision created for legacy book ✓ ~ 85% - 90% of this book is mortgage backed
Property Investments and Fixed Assets	Rs. 464.5 Cr	✓ Property Investments at Cost Price✓ Fixed Assets at WDV
Other assets	Rs. 1,645.1 Cr	✓ Includes cash & cash equivalents & other assets
Total:	Rs. 19,296.1 Cr	
100% <u>written off</u> retail mortgage loans	Rs. 407.6 Cr	✓ Mortgage-backed book (Steady recoveries from this portfolio)
100% written off retail other loans	Rs. 2,209.0 Cr	✓ Includes vehicle, CV, other loans where recovery efforts are ongoing
100% <u>written off</u> corporate loans	Rs. 6,225.2 Cr	✓ Fully focused to ensure superior recovery outcomes from this portfolio







Corporate Governance

Promoters, Board & Management



Promoters



- ✓ First-generation entrepreneurs
- ✓ Track record of value creation in capital market
- ✓ Recently diversified to credit products vide acquisition of OEDL and business assets of RHFL through OEDL
- ✓ Commitment to build an integrated credit platform as the next driver of value creation, which is already underway

2

Board



- ✓ Board of Directors encompassing various backgrounds and skill sets
- ✓ Diversified representation on the Board through Promoter Directors, Professional Executive Director and Independent Directors
- ✓ Majority of the Board comprises of Independent Directors

3

Management



- ✓ Management team with specialization in the areas of build out
- ✓ Young management teams with a focus on creating value



Balance Sheet



- ✓ Fortress Balance Sheet with ~Rs. 16,669.8 Cr net worth, minimal net leverage and ~Rs. 44,500 Cr market capitalisation (as on 30th Jun'25)
- ✓ Rating assigned of CRISIL A / Stable in July 2024.



Corporate Governance

Board of Directors (March 2025)

Advisor



Mrs. Alpana Dangi

Non Executive Director



Promoter Management



Whole Time Director



Mr. Divy Dangi

Whole Time Director

Independent Directors



Mr. Rahul Bagaria

Independent Director



Mr. Haridas Bhat

Independent Director



Professional Management







Independent Director



"People" make all the difference

